

SOUTH DUNES BRIEFING SESSION Q & A

NAME	COMPANY	QUESTION	ANSWER
Ogulethu	Arcelor Mittal Projects SA	Who is responsible for upgrading the LNG Berth 207? Is it Transnet or the Terminal Operator?	Transnet is responsible for the design and construction of the new LNG Berth 207.
		Has the Berth 207 construction started?	Transnet has commenced with the design of the Berth. Timelines for the Berth to be operational is early 2028. NB: Berth 207 is excluded from the South Dunes Liquid Bulk RFP because Berth 207 is dedicated to the handling of LNG.
Charles Zwane	BTT	When is the expected date to award this liquid bulk tender?	The preferred bidder is expected to be announced in Q1 2025. The rest of the year will be used for probity checks, due diligence and governance approvals.
		Are there any servitudes on plan for this project? Will bidders be allowed to add their pipelines?	Studies were done on routings to Berths and included servitudes. Transnet provides Common User Infrastructure, and TNPA will provide the pipe-racking infrastructure within the South Dunes precinct for installation of Terminal Operators' pipelines.
Aneeq Williams	WASSA	How will you deal with NERSA access regulations in terms of the Common User Infrastructure	TNPA is aligned and will implement the NERSA Common User legislation of the Petroleum Pipelines and Gas Act.
		Will this be a storage or manufacturing facility or both?	The South Dunes precinct will allow storage and critical manufacturing activities such as blending. These activities will be negotiated and agreed upon during the Terminal Operator phase of the project.
Sagree Chetty	SC Axiom Pty Ltd	The National Ports Act still has not changed, it still accepts B-BBEE level 4 as a bare minimum within the port system for port users and new entrants. How would you apply a score of 0 for level 4?	Transnet is aligned to the National Treasury regulations for the procurement of services, goods, and concessions. The National Treasury requires state-owned organizations to have transformational objectives that would advance transformation. TNPA is guided by the Transnet Preferential Procurement Policy. This policy accommodates preference points that are either 90/10 or 80/20. For this tender, the 90/10 point system is applicable (90 for price or concession fee and 10 for specific transformation goals).
Jacob Nare	Marumo Masters	Can a bidder base a response on more than one site of all the sites that have been identified?	When you propose more than one site, ensure that your model is not based on the two sites being amalgamated. TNPA's intent is to award sites to as many players as possible to introduce new entrants and promote competition.
		Does the bidder have to cover the entire scope of the commodities that have been identified on the RFP, or can it be based purely on the scope that is in the bidder's business model and exclude other commodities that they are not interested in?	TNPA is not restrictive on the commodities within this sector. The choice of commodities and the business model parameters is up to the bidders to determine. Effectively, if the commodities are not listed in the RFP but falls within the liquid bulk sector (except for LNG), TNPA will consider your bid response.
Bongani Niyela	Niyela	Are bidders allowed to propose berth development on their bid response, in line with what has been suggested and shown in the Master Plan for the liquid bulk?	No, it is TNPA's responsibility to build berths. Bidders should not include berth development proposals in their bid responses.
		Given that Richards Bay is not connected to a pipeline and the challenges of rail, is the back-of-port handling capability allowed to be incorporated to decongest the port to manage road transportation?	TNPA is aware of challenges in the Port of Richards Bay and not having any pipeline connectivity here like in the Port of Durban. Bidders are encouraged to develop decongestion strategies that will form part of the traffic management plan in their business case.
Nico Walters	SER Consulting	It was indicated that berths 208 and 209 should be used, but TNPA will do a study for berth 210, and the timeline for those studies is 2025. So if this bid for this RFP closes in April 2024, will you allow all the bidders to amend their designs and re-submit, or will you share the current berth utilization and designs with all the bidders so they can identify if they will be able to use Berths 208 and 209 or whether the new berth will be required?	These sites must utilize Berths 208 and 209 whilst TNPA develops common user infrastructure to increase handling capacity in Berths 208 and 209. Once Berth 210 becomes operational, TNPA will consider and approve further designs to connect to Berth 210 if required due to common user infrastructure principle.
Isay Roddy	EZN Oils	Are there any discussions between Transnet and the municipality about changing from 5a to 1a?	Yes the process of rezoning has been initiated with the municipality.
Kay Walsh	Nova Economics	Are bidders going to be disqualified if they are B-BBEE level between 3 and 8 in terms of further evaluation of this bid?	Bidders will not be disqualified at that stage but the score of zero (0) out of four (4) will be allocated.
Sagree Chetty	SC Axiom Pty Ltd	There is a distinction between TNPA acquiring goods and services in terms of Section 68 of the Ports Act and the level 4 minimum for Section 56 and Section 57 licenses in terms of the Ports Act, the Directives, and Regulations. As such, the scoring needs to be in alignment with the National Ports Act legislation applicable to Sections 56 and 57.	Transnet has developed its Preferential Procurement Policy which was approved by the Transnet Board and aligned to the judgement of the case between National Treasury and Afribusines which ruled that state owned organs may develop their own specific goals applicable for scoring the ten (10) points in terms of the 90/10 principle.
Jacob Nare	Marumo Masters	Will bidders be disqualified for scoring level 3 to 8	Bidders will not be disqualified at that stage but the score of zero (0) out of four (4) will be allocated.
Nico Walters	SER Consulting	Can TNPA please share the berth design occupancy and utilization for Berths 208 and 209	Berth 208 & 209 Occupancy and Technical Specifications attached as Annexures A1 and A2 respectively with Briefing Note no. 02. NB: Bidders to include pipeline capacity requirements in their concept designs.
Jacob Nare	Marumo Masters	From the South Dunes perspective, when will the Engen Bunker Fuel site RFP be awarded?	Announcement of the Preferred Bidder is planned for 31 January 2024.